

MEGA

PACK AND SHIP



Turn Key Business

SHIP-IT



**Summit Pack & Ship
Savvy Entrepreneur
& Ultimate Location
Creates Successful Venture!**



YOUR ONE STOP
BUSINESS & SHIPPING CENTER

*From
Research
to Reality:*

WHY MATT CHOSE MEGA STORE BUILDERS FOR SUMMIT PACK & SHIP

IT WASN'T A FRANCHISE. IT WAS A BETTER WAY.

When Matt McDonough began looking into opening his own pack and ship business in Colorado, he did what many aspiring business owners do — he started researching his options online.

After comparing several companies and business models, one thing stood out to Matt about Mega Store Builders.

"I had researched a couple of companies and various different plans. I liked you guys the most just because it was more of a tenant finish build-out as opposed to any type of franchise deal." — Matt McDonough

For Matt, that distinction was important. He wasn't looking to simply buy into a franchise system. He wanted to create and operate his own independent business, with the support and experience needed to get it up and running.

FINDING THE RIGHT OPPORTUNITY

Matt's opportunity became even more compelling when he discovered a location that had previously been home to a UPS Store.

The store had closed in April, leaving an established location and a potential need in the community.

"We just kind of asked around in the community. Saw the need, looked to see if we could put together the right kind of financing to do it, and then we made the move in July to go after store." — Matt McDonough

Rather than starting from scratch in an untested market, Matt saw an opportunity to bring a needed service back to an area that was already familiar with having a pack and ship business.



FROM IDEA TO OPENING DAY

After making the decision to move forward, Matt worked through the process of getting the new business established. The result was **Summit Pack & Ship**, with its initial day in business arriving on August of 2024.

What began with a Google search and research into several different options had become a real, operating business. And according to Matt, the experience has been a positive one.

"We are happy with everything."

— Matt McDonough

Matt also recognized that opening a new business comes with a learning curve. Not everything always goes perfectly, and sometimes things can get missed along the way. What mattered to him was having the ability to identify those issues, dig into them, and keep moving forward.

BUILDING SOMETHING OF HIS OWN

Matt's story is a good example of what can happen when an entrepreneur looks beyond the traditional franchise model and finds a business opportunity that fits what he wants to accomplish.

He researched his options. He identified a need in his community. He found a location with a history in the industry. He figured out the financing and took the next step.

And with Mega Store Builders, he found a partner whose independent-store approach aligned with his vision.

Today, **Summit Pack & Ship** is no longer just an idea Matt found while searching Google.

It's his business.

And for Matt, choosing Mega Store Builders helped turn that idea into reality.



A SUCCESS BUILDS COMMUNITY

Summit Pack & Ship is more than a business — it's a local resource. It helps individuals, families and businesses with the services they need, while creating jobs and contributing to the community Matt is proud to call home.

MEGA
STORE BUILDERS **M**
REAL PEOPLE. REAL SOLUTIONS. REAL SUCCESS.

*Your Vision.
Our Experience.
A Stronger Tomorrow.*



TWO YEARS STRONG

SERVING OUR COMMUNITY

What started as research and an opportunity has grown into a thriving business. **Two years ago**, Matt McDonough opened **Summit Pack & Ship** with support from Mega Store Builders — and it's been a rewarding journey ever since.

***"We are happy with everything.
It's been a great two years!"***
— Matt McDonough

Today, Summit Pack & Ship continues to serve the community with packing, shipping, printing, mailbox services and more — helping individuals, families and local businesses every day.



*Local
Business.
Big Impact.*



*Thank You
To Our Customers,
Community and
Supporters!*



Print. Design. Create.



Ship. Pack. Deliver.



Everything You Need.



*People
Packages
Progress!*

WHY PARTNER WITH MEGA STORE BUILDERS?

- Proven process and experience since 1983
- Site selection and lease assistance
- Complete build-out and setup
- Training, supplier network and ongoing support
- No franchise fees or royalties

Your Store. Your Community. Your Future.

READY TO EXPLORE YOUR OPPORTUNITY?

Talk with a Mega Store Builders Store Development Manager today to see if owning a Summit Pack & Ship or another independent business is right for you!



John LaFronz
Store Development Manager
(480) 870 0435
MEGA Store Builders
MEGA Pack & Ship Stores
MEGA Dollar Stores
MEGA Party Stores
john@megastorebuilders.com

*Building
Stronger Communities
Across America!*



**SAME PASSION.
MORE OPPORTUNITIES.
LET'S BUILD YOUR TOMORROW.**